
BANKDIRECT CAPITAL FINANCE - OVERVIEW

Company Overview:

- Diversified financial services company and one of the largest commercial premium finance providers
- Division of Texas Capital Bank, N.A. – Texas Capital Bancshares, is publicly traded on NASDAQ as TCBI
- Headquartered in Lake Forest, IL with offices in Garden City, NY, and Dallas, TX and sales representation covering all 50 states and U.S. territories
- Partner with 8 of 10 largest brokers in U.S.

Advantages:

- Senior management and executive teams have an average of 24 and 30 years of industry experience respectively
- No agent or broker affiliation
- Cancellation Prevention Program improves retention rate via:
 - Late Payment Email Reminder
 - Intent to Cancel / Late Notices
 - Contact Agent prior to Cancellation
 - Contact Insured prior to Cancellation
 - Multiple payment options to avoid Cancellation
- Extended business hours for quoting and customer service
 - 8:00 AM to 8:00 PM EST, Monday through Friday
 - 24/7 Online Access for you and your insureds
- Competitive terms and pricing
- Utilizes FinancePro, a Vertafore product, for all account quoting, servicing, and reporting
 - Online reports available including quote activity, production, pending cancellations, cancelled accounts, etc.
 - Direct Integration capabilities with all Vertafore/AMS Systems

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