

"Revised" Recorded Webinar Brochure

Revised November 2019

NEW HAMPSHIRE ASSOCIATION OF INSURANCE AGENTS

RECORDED WEBINAR ORDER FORM

NAME OF WEBINAR	CE HOURS

Number of 1 Hour Webinars ____ @ \$18 ea (member) or \$30 ea (non-member)	\$	\$
Number of 2 Hour E&O Webinars ____ @ \$36 ea (member) or \$60 ea (non-member)	\$	\$
FEMA Flood, E & O or Other 3 Hour Webinars ____ @ \$54 ea (member) or \$90 ea (non-member)	\$	\$
TOTAL	\$	\$

Name	
Agency/Co.	
Street Address	
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METHOD OF PAYMENT

Check	Payable to: N.H.A.I.A.	Card Number:	
Invoice Agency	NHAIA members only	Expiration Date:	
Credit Card	Visa, MasterCard or Discover	Security Code:	
		Signature:	

Orders can be processed in one of four methods:

By mail: NHAIA, 6 Garvins Falls Road, Concord, NH 03301; By phone: Please call 603-224-3965;

By fax: 603-224-0550; By emailing completed form to judy@nhaia.com

✓	Webinar Name	NH Course #	CEHs	CE States
	2005 Personal Auto Changes	476047	1	NH
	Additional Insured Endorsements	476587	1	NH, ME
	Additional Insured, Waiver of Subro, Oh My!	483300	1	NH
	AIPSO Rating Webinar (aka Comm Assigned Risk Auto Rating)	483796	1	NH
	BAP & CGL Why They Should Be With The Same Company	477690	1	NH, ME
	Basics of Bonding	480819	1	NH
	Basics of Business Income Insurance Part 1	479231	1	NH
	Basics of Business Income Insurance Part 2	479232	1	NH
	Basics of Commercial Automobile Insurance	478143	1	NH
	Basics of Commercial Inland Marine	478682	1	NH
	Basics of Commercial Liability	478138	1	NH
	Basics of Commercial Property Insurance	478141	1	NH
	Basics of Homeowners Insurance	478139	1	NH
	Basics of Personal Auto Insurance	478137	1	NH
	Basics of Personal Umbrella Insurance	478140	1	NH
	Basics of Risk Management	479230	1	NH
	Basics of Workers Compensation	478681	1	NH
	Boats	477443	1	NH, ME
	BOP vs Dwelling Policies	473165	1	NH, ME
	Builders Risk Policy Provisions	480232	1	NH
	Builders Risk vs Installation Floater	483298	1	NH

New Hampshire Association of Insurance Agents

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	Business in the Home	476960	1	NH, ME
	Business Income in a Flash!	477439	1	NH, ME
	Businessowners (BOP) Liability & Endorsements	479557	1	NH
	Businessowners (BOP) Property Coverages	479561	1	NH
	Car Rental Concerns	476961	1	NH, ME
	CGL Coverage in Detail	479137	1	NH
	Checklists & Other Aids - Why Should We Use Them?	479138	1	NH
	Claim Laws	476236	1 (E)	NH, ME
	Commercial Auto Coverage Form Sections III, IV & V	479224	1	NH
	Commercial Building & Personal Property Form Review	478982	1	NH
	Commercial Property Endorsements	478972	1	NH
	Commercial Property Special Causes of Loss Form in detail	478978	1	NH
	Commercial Umbrella Comparisons	480818	1	NH
	Consumer Protection	481686	1	NH
	Contractors Coverages	479885	1	NH
	COPE—How it can help place coverage	480450	1	NH, ME
	Crime Coverage New Endorsements	481478	1	NH

These recorded webinars are available for you to view for either continuing education credits or for informational purposes only.

Recorded webinars are conducted by Judy Durst, Director of Education, NHAIA

- Some webinars are approved for Producer CE credits in NH. Some are also approved for VT & ME CE. There is a group of webinars that are for information only.
- You can view them whenever you choose and at your own pace.
- You can stop and start the webinars at any time. You can view them more than once.
- No exam is required upon completion of the webinar.
- A completed roster is the only thing that is needed to verify completion.
- The roster will be provided when you purchase the webinar.

Cost of the Webinars with CE credits:

- 1 hour webinars are \$18 each for members or \$30 each for nonmembers of NHAIA.
- 2 hour webinars are \$36 each for members or \$60 each for nonmembers of NHAIA.
- 3 hour webinars are \$54 each for members or \$90 each for nonmembers of NHAIA.

Please see the order form on the back page of this brochure to order. Complete the form and return to our office. You can also purchase them on-line. See our website:

www.nhaia.com

Once your request is received, we will forward the link for the webinar(s) to the email address you provided on your registration.

Call us for pricing on bulk purchases.

Questions? Give us a call at 603-224-3965 or by email: judy@nhaia.com.

Professional Development Days in 2020

May 5, 2020—Puritan Backroom, Manchester

May 7, 2020—Grand Summit at Attitash, Bartlett

May 12, 2020—Holiday Inn, Concord

May 14, 2020—Mount Sunapee Lodge, Newbury



What can NHAIA do for you?

Lobbying on your behalf
State and National

Insurance Products

E & O Coverage

Big "I" Markets

Young Agents



WEBINARS (FOR YOUR INFO ONLY)

THESE DO NOT HAVE ANY CE CREDITS

EXCEPT AS NOTED

Auto Dealers Garagekeepers & Dealers Physical Damage	Homeowners Coverage Concerns
Auto Dealers Liability Coverage	How to Handle Difficult Clients
Basics of Certificates of Insurance	MA Personal Auto Policy vs NH Personal Auto Policy
Basics of Claims	More Agents E & O Tips & Tricks
Basics of Credit Scoring	PAF or HO Endorsement—What’s the difference? (ME CE)
Basics of Equipment Breakdown	Personal Auto Coverage Concerns
Basics of Flood Insurance	Property Claims
CGL Occurrence versus Claims Made	Reviewing Commercial Umbrella Policy Forms (ME CE)
Commercial Property Form Changes—(ME CE)	Reviewing Personal Auto Exclusions (ME CE)
Condos (ME CE)	The Real Value of a Renter’s HO Policy (ME CE)
Drones	Trucking Exposures (ME CE)
E & O Alert! Flood Insurance Losses	WC Hot Topics!
Ethics—Unfair Trade Practices	WC—The ERM 14 Form Without Tears!
Ethics and The Rebating Law in NH	Workers Compensation Insurance Rating
Flood Insurance Changes (ME CE)	
General Liability Claims	
HO 3 vs HO 5—What’s the difference?	
HO Endorsement Round 2	

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✓	Webinar Name	NH Course #	CEHs	CE States
	Directors & Officers Coverage	480455	1	NH
	Driving Other Cars & the Commercial Auto Policy	481685	1	NH
	Drones, Uber & Airbnb, Oh My!	481688	1	NH
	E & O Alert! Certificates of Insurance	482394	1	NH
	E & O Comm Auto, WC & Umb Coverage Gaps	483302	3	NH
	E & O Commercial GL Coverage Gaps	483301	3	NH
	E & O Roadmap to Policy Analysis Part 1	483303	3	NH
	E & O Roadmap to Policy Analysis Part 2	483304	3	NH
	E & O Session 1 (Documentation; Agency Operations)	476238	2	NH, ME
	E & O Session 2 (E&O Claim; Agency/Carrier Relations & Laws)	476239	2	NH, ME
	E & O Session 3 (Agent Duties; COI; Compliance w/ Laws; Surplus Lines; Role of Agency Procedures)	476240	2	NH, ME
	E & O Session 4 (Carrier Contracts; Reporting E&O Claim; Checklists; Data Breaches; Using Social Media)	476241	2	NH, ME
	Ethic Basics	476045	1 (E)	NH, ME
	Ethics - Insurance Fraud	466767	1 (E)	NH
	Ethics & E&O—Related? The One Hour Version	482391	1 (E)	NH
	Even More E & O Tips & Tricks	480822	1	NH
	Exclusions in the CGL Form	477440	1	NH, ME
	FEMA National Flood Insurance Program	476233	3	NH, ME, VT

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Trusted Choice Big "I" Golf Classic

June 4, 2020

Stonebridge Country Club



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✓	Webinar Name	NH Course #	CEHs	CE States
	General Liability Endorsements	479139	1	NH,
	GL Form Changes	476235	1	NH, ME
	HO 1991 vs 2000 vs 2011 Forms	476237	1	NH, ME
	How to Master Insurance Communication	479223	1	NH
	How to Read an Experience Mod Worksheet	475685	1	NH, ME
	Ins & Outs of Property Valuation	480231	1	NH
	Insuring Condexes & Duplexes—HO or Master Policy	481035	1	NH
	Introduction to Cyber Liability	479886	1	NH
	Introduction to Insurance Part 1 (Insurance Basics)	479236	1	NH
	Introduction to Insurance Part 2 (Agency Basics)	479235	1	NH
	Introduction to Insurance Part 3 (Carrier Basics)	479234	1	NH
	Life Insurance for the P & C Professional	479882	1	NH
	MA Auto RMV forms for Non-MA Agents	475684	1	NH, ME
	MCS 90 Endorsement—What's it all about?	481689	1	NH
	Most Commonly Used Homeowners Endorsements	477441	1	NH, ME
	New Home Sharing Endorsements	482775	1	NH
	Personal Auto Endorsements	475682	1	NH
	Personal Auto Liability Coverages	478678	1	NH
	Personal Auto Physical Damage & Conditions	478975	1	NH
	Personal Auto—Hidden Dangers	480233	1	NH, ME

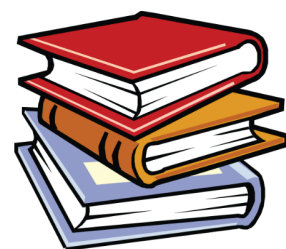
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✓	Webinar Name	NH Course #	CEHs	CE States
	Personal Lines HO Section II and Conditions	478980	1	NH
	Personals Lines Toys!	479554	1	NH
	Pollution Losses BAP or CGL	481037	1	NH
	Professional Liability Basics	480452	1	NH
	Rainy Days Ahead...Do I Need an Umbrella?	476046	1	NH, ME
	Review of Cancellation Laws	476044	1 (E)	NH, ME
	Review of Commercial Crime Coverage	478684	1	NH
	Review of HO Section I Coverages	478679	1	NH
	So Your Insured is Having a Party....	481475	1	NH, ME
	Surplus Lines	476588	1	NH, ME
	The Real or Right Way to Read an Insurance Policy	482399	1	NH
	The Scoop on Loss Assessments!	481034	1	NH
	Those Pesky Auto Symbols!	481036	1	NH
	Trucker Filings—The Motor Carrier Policy Form	480821	1	NH
	Underwriting Employment Practices Liability	480820	1	NH
	Utility Services & other Commercial Oddities	481476	1	NH
	What is Diff. between Bus. Income w/ & w/o E.E.	481477	1	NH
	What is Reinsurance?	479237	1	NH, ME
	What is vacant land & other Personal Lines Oddities	481474	1	NH
	What Weave We Weave-Social Media & E&O	481687	1	NH
	Why Are Policy Form Edition Dates so Important	481033	1	NH
	Workers Compensation Laws	476966	1 (E)	NH, ME

Additional NHAIA Educational Opportunities!

Classes in Concord Classes at your location

Self-study Tutoring



New Hampshire Association of Insurance Agents

Annual Meeting

September 28, 29, 30, 2020

Portsmouth Harbor Event Center

